BREAKOUT SESSION #3

Unified Servicing and Data Solution (USDS)
Implementation and Next Steps

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U.S. Department of Education

2023 FSA Training Conference for Financial Aid Professionals





AGENDA

- 1. What is USDS?
- 2. Servicer Accountability
- 3. Specialty Programs
- 4. Servicer Websites
- 5. Single Sign-On
- 6. Implementation Timeline
- 7. Questions



WHAT IS USDS?

USDS OVERVIEW

USDS will replace the legacy servicing contracts for Direct Loans and federally managed Federal Family Education Loan (FFEL) Program loans.



USDS servicers will manage the platforms, contact centers, and manual processing activities



The specialty programs (PSLF/TEPSLF, TEACH Grants, TPD) will be moved away from servicers. Customers will access the programs on StudentAid.gov and customer service will be provided by the Federal Student Aid Information Center (FSAIC).



FSA will hold USDS servicers accountable for their performance and incentivize more support for borrowers at risk of delinquency and default



Servicers will be up to date with modern cybersecurity standards



FSA will transition the repayment experience to StudentAid.gov over time, starting with single sign-on and consistent elements on servicer websites

HOW DOES USDS DIFFER FROM PAST EFFORTS?

Past efforts include a 2016 procurement; Next Gen Components B, C, D, and E; Enhanced Processing Solution (EPS); Optimal Processing Solution (OPS); and Interim Servicing Solution (ISS)

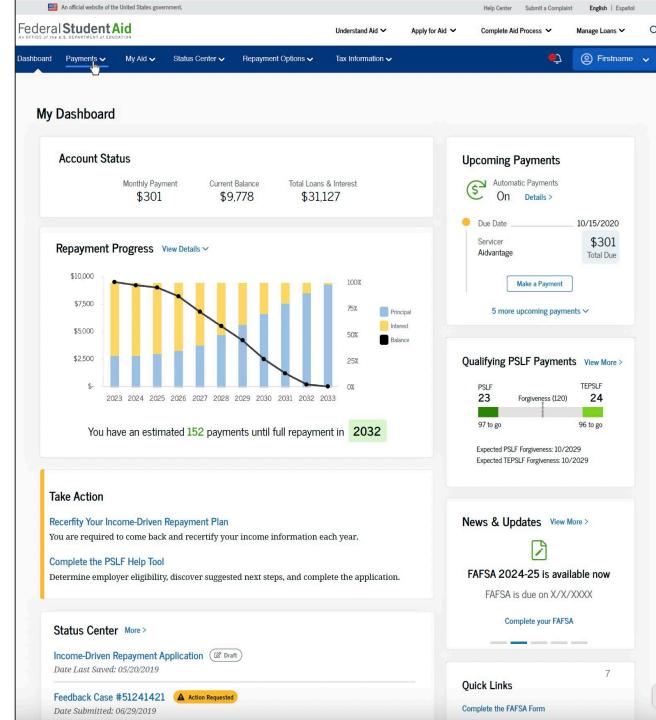
| Past Efforts | USDS |
|--|--|
| Sought to reduce number of platforms or purchase a single servicing platform | Awarded contracts to multiple servicers with platforms of their choosing |
| FSAIC take all contact center and processing work | FSAIC and SA.gov only take PSLF, TEACH, TPD |
| Related development begins after new contract awards | Related development occurs concurrent to the procurement |
| FSA-only branding | Co-branding between servicers and FSA to start, in service of single sign-on |

USDS AWARDEES

| Servicer | Legacy Platform | USDS Platform | Specialty Program |
|-----------------------------|------------------------|----------------------|--------------------------|
| Aidvantage | Fiserv | Fiserv | n/a |
| Central Research Inc. (CRI) | n/a | Nelnet | n/a |
| Edfinancial | Fiserv | Fiserv | n/a |
| MOHELA | PHEAA | Fiserv | PSLF, TEACH |
| Nelnet | Nelnet | Nelnet | TPD |

USDS contracts were awarded in April 2022 and will go live in Spring 2024.

WHERE WE'RE GOING





SERVICER ACCOUNTABILITY



CENTERING ACCOUNTABILITY

The USDS contracts have three pillars of accountability measures to ensure vendors who promote better customer outcomes are rewarded for their work and those that do not meet expectations experience consequences.



Financial incentives for servicers who serve at-risk borrowers well



Financial disincentives for servicers who fail to meet SLAs



New accounts allocated to servicers who keep borrowers current

USING INCENTIVES TO DRIVE PERFORMANCE

USDS Servicers that successfully keep at-risk borrowers current will receive a financial incentive from FSA that is scaled to their target.

- At-risk borrowers will be identified using a risk model developed and maintained by FSA.
- FSA will establish an incentive amount and performance goal that each servicer needs to meet that in order to qualify for the performance incentive. The amount paid is scaled to the servicer's success rate.

| | | TARGET | | | | | | |
|--------|------|--------|------|------|------|------|------|------|
| ACTUAL | 90 | 80 | 70 | 60 | 50 | 40 | 30 | 20 |
| 100 | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 95 | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 90 | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 85 | 93% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 80 | 86% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 75 | 79% | 92% | 100% | 100% | 100% | 100% | 100% | 100% |
| 70 | 72% | 84% | 100% | 100% | 100% | 100% | 100% | 100% |
| 65 | 65% | 77% | 91% | 100% | 100% | 100% | 100% | 100% |
| 60 | 58% | 69% | 82% | 100% | 100% | 100% | 100% | 100% |
| 55 | 51% | 61% | 73% | 90% | 100% | 100% | 100% | 100% |
| 50 | 44% | 53% | 64% | 79% | 100% | 100% | 100% | 100% |
| 45 | 38% | 45% | 55% | 69% | 88% | 100% | 100% | 100% |
| 40 | 31% | 38% | 46% | 58% | 75% | 100% | 100% | 100% |
| 35 | 24% | 30% | 38% | 48% | 63% | 84% | 100% | 100% |
| 30 | 17% | 22% | 29% | 38% | 50% | 69% | 100% | 100% |
| 25 | 10% | 14% | 20% | 27% | 38% | 53% | 79% | 100% |
| 20 | 3% | 6% | 11% | 17% | 25% | 38% | 58% | 100% |
| 15 | 0% | 0% | 2% | 6% | 13% | 22% | 38% | 69% |
| 10 | 0% | 0% | 0% | 0% | 0% | 6% | 17% | 38% |
| 5 | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 6% |
| 0 | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |

ACCOUNTABILITY METRICS

SERVICE LEVEL AGREEMENTS (SLAs)

- Failure to meet SLAs results in a financial penalty of up to 20% of the servicer's invoice for the contact center contract line item
- Metrics include customer satisfaction, call abandon rate, quality monitoring, processing accuracy, and financial reporting



- Failure to meet a SLO could result in corrective action plans (CAPs) and possibly withholding of monthly invoice payments for improper servicing
- Most SLOs relate to the timeliness of servicer processing

NEW BORROWER ALLOCATION

| Borrower Segment | Weight |
|---------------------|--------|
| At-risk borrowers | 50% |
| All other borrowers | 50% |

| Account Status | Weight |
|--------------------------------------|--------|
| Current and up to 30 days delinquent | 60% |
| 31-90 days delinquent | 25% |
| >90 days delinquent | 15% |

New borrower allocations have been simplified to focus on borrower status across servicer portfolios.



SPECIALTY PROGRAMS

CURRENT ENVIRONMENT: SPECIALTY SERVICING

| Program | StudentAid.gov and FSAIC Call Center | The specialty servicer manages |
|----------------|---|---|
| PSLF/TEPSLF | PSLF Help Tool, employer eligibility | All form processing, program-related customer service, payment counts |
| TEACH Grants | Agreement to Serve, Entrance Counseling | Annual Certification of Service, all deferments, post-disbursement customer service |
| TPD Discharges | NSLDS data matches with VA and SSA and aid monitoring | Application and Applicant Representative Designation review |

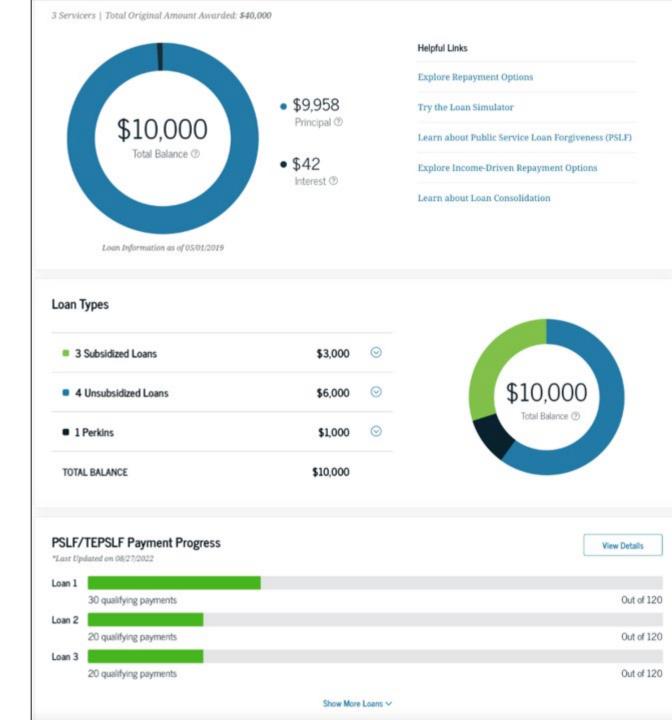
The three specialty program's processing and data retention will be part of StudentAid.gov web site and any questions will be answered by the FSAIC call center.

WHAT WILL BORROWERS BE ABLE TO DO ON STUDENTAID.GOV?

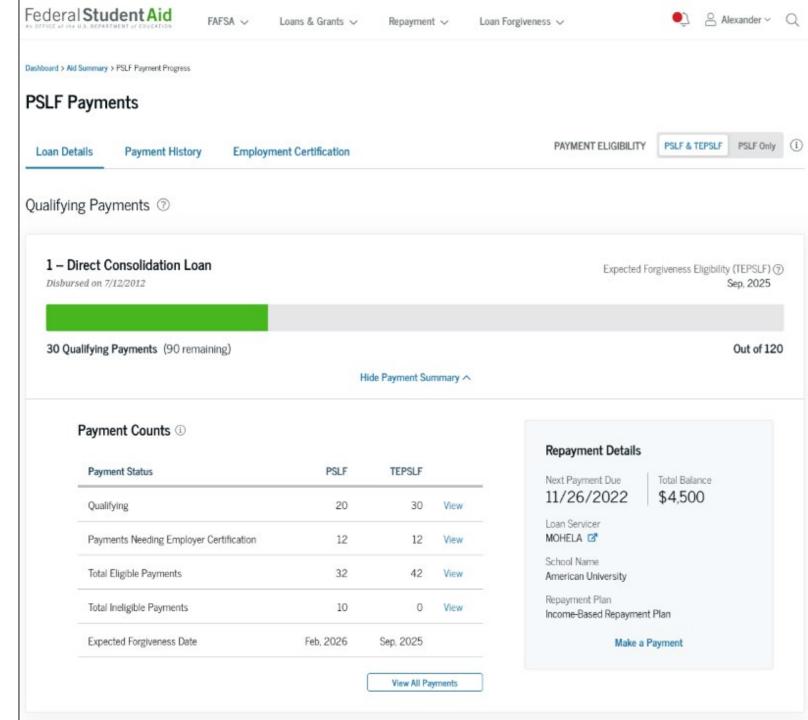
| | TPD | TEACH Grants | PSLF/TEPSLF |
|---|--------------|--------------|-------------|
| Use form wizards and e-sign/e-submit most forms | ✓ | ✓ | ✓ |
| Track eligibility and progress | n/a | ✓ | ✓ |
| Track the status of applications and forms | ✓ | ✓ | ✓ |
| Get recertification reminders | n/a | ✓ | ✓ |
| Digitally upload forms and supporting information | ✓ | ✓ | ✓ |
| Apply for reconsideration | \checkmark | n/a | ✓ |
| Request forbearances | ✓ | n/a | ✓ |
| Get program information | \checkmark | ✓ | ✓ |

PSLF PAYMENTS





PSLF LOAN DETAILS



PSLF PAYMENT DETAILS

PSLF Payments

PSLF & TEPSLF PSLF Only (i) PAYMENT ELIGIBILITY Payment History **Employment Certification** Loan Details T Filter 1-10 of 100 payments Payment Period Payment Status Details Loan 1 - DL Consolidation Subsidized Loan 07/2022 O Employment Not Certified View Details > O Employment Not Certified 07/2022 2 - DL Direct Loan View Details > 3 - DL Consolidation Subsidized Loan 07/2022 O Employment Not Certified View Details > O Employment Not Certified 6 - DL Consolidation Subsidized Loan 07/2022 View Details > 7 - DL Consolidation Subsidized Loan 07/2022 Ineligible Hide Details ^ Primary Ineligible Reason No payment was recieved for this payment period Additional Details You must make monthly payments no later than 15 days after the scheduled payment due date. Review PSLF qualifying payment requirements to learn more. If you still have questions or concerns about this payment, contact the PSLF servicer at 1-855-265-4038. 1 - DL Consolidation Subsidized Loan 06/2022 Ineligible View Details ∨ 06/2022 Ineligible 2 - DL Direct Loan View Details ~ 3 - DL Consolidation Subsidized Loan 06/2022 Qualifying View Details > 6 - DL Consolidation Subsidized Loan 06/2022 Qualifying View Details Y Qualifying 7 - DL Consolidation Subsidized Loan 06/2022 View Details >







TEACH FORM WIZARD

E An official website of the United States government. Help Center Submit a Complaint

Federal Student Aid

FAFSA ~

Loans & Grants V

Repayment ~

Loan Forgiveness V

Log In | Create Account

English | Español

TEACH Grant Certification Form

A Teacher Education Assistance for College and Higher Education (TEACH) Grant requires you to complete a teaching service obligation as a condition for receiving the grant. You can fill out this form for each of the four years of required teaching you need to do to satisfy your TEACH Grant obligation.

TEACH Grant Recipients



Complete Your TEACH Grant Certification Form

You can certify your qualifying teaching service by filling out the TEACH Grant certification form. Select the "Log In To Start" button on the right to start filling out your form.

View Previous Submissions



View Demo

OMB No. 1845-0158 . Form Approved



Who Should Complete This?

A TEACH Grant recipient who has worked full time as a highly qualified teacher in a high-need field at a lowincome elementary school, secondary school, or educational service agency for at least one of the last four school years



How Long Will it Take?

The application must be completed in a single session. Most people complete the application in 15 minutes or less.

Note: This does not include the time it takes to get the signature of your school's chief administrative officer.

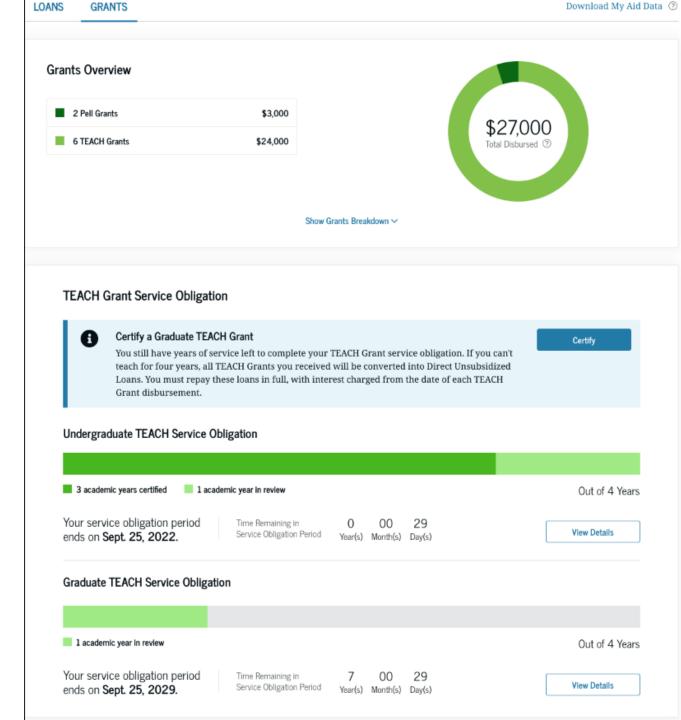


What Do I Need?

- A verified FSA ID
- Your personal information ②
- School and high-need field ① information

TEACH GRANT SERVICE OBLIGATION TRACKING





TPD FORM WIZARD

An official website of the United States government. Submit a Complaint English | Español Federal Student Aid

Repayment ~

Loan Forgiveness ~

Total and Permanent Disability (TPD) Discharge

FAFSA ~

Apply for a TPD Discharge



Are you totally and permanently disabled, unable to work, and make less than the poverty guidelines for a family of two? If so, you may be able to get your federal student loans and/or Teacher Education Assistance for College and Higher Education Grant service obligation forgiven.

Loans & Grants V

View TPD Requirements and Application Process

Start Application

Designate or Revoke a Representative



If you're unable to fill out a TPD discharge application yourself, you can designate an individual or organization to do it for you and help you throughout the discharge process. If you already have a representative, you may also revoke them.

View Applicant Representative Designation Requirements and Application Process

Manage Representatives

Pause Your Payments Before Applying

If you want to apply for a TPD discharge in the future, you can temporarily stop your collections for 120 days. You can tell us about your intent in one of the following ways:

Live Chat

@ tpdintent@fsa.gov

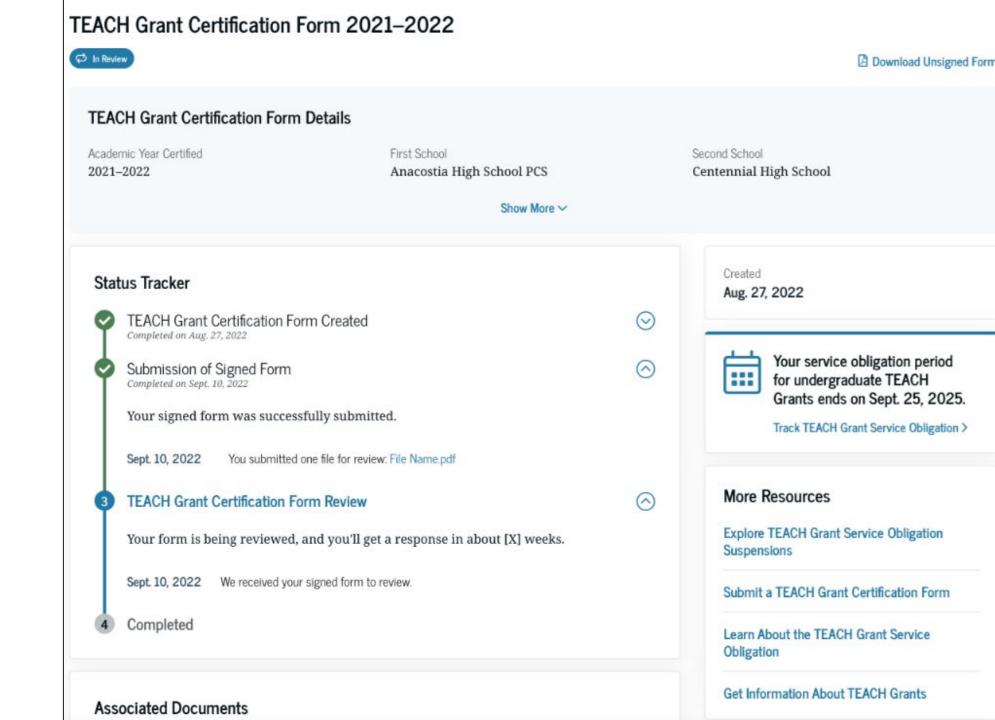
Mail Intent to:

J 1-800-433-3243

Fax to 1-800-433-3243

U.S. Department of Education Federal Student Aid Information Center P.O. Box 1854, Monticello, KY 42633

STATUS CENTER



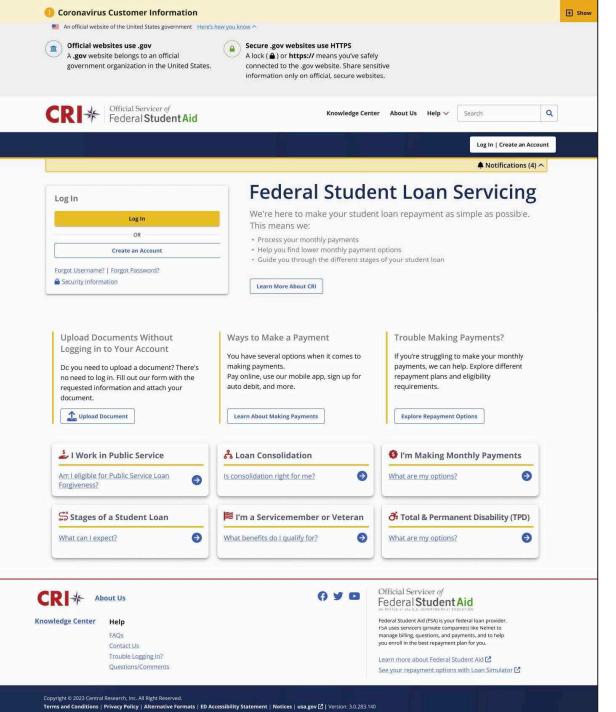


SERVICER WEBSITES

COMMON ELEMENTS ON SERVICER WEBSITES







".GOV" DOMAINS

| Servicer | Current URL | New Borrower URL | New School URL |
|-------------|-----------------|----------------------------|---------------------------------|
| Aidvantage | aidvantage.com | aidvantage.studentaid.gov | ssp.aidvantage.studentaid.gov |
| CRI | n/a | cri.studentaid.gov | nsighthub.cri.studentaid.gov |
| Edfinancial | edfinancial.com | edfinancial.studentaid.gov | efms.edfinancial.studentaid.gov |
| MOHELA | mohela.com | mohela.studentaid.gov | efms.mohela.studentaid.gov |
| Nelnet | nelnet.com | nelnet.studentaid.gov | nsighthub.nelnet.studentaid.gov |

In addition to compliance with federal standards, FSA is implementing ".gov" URLs to reduce the incidence of borrowers falling for scams.



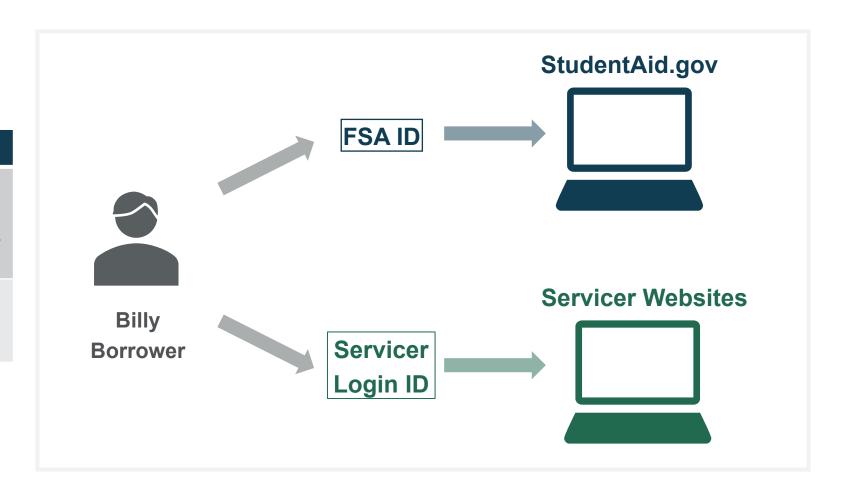
SINGLE SIGN-ON

LOGIN: CURRENT STATE

Current Environment

Borrowers must use their servicer's website to manage repayment. Limited tools and forms are available on StudentAid.gov.

Borrowers use different login credentials for their servicer website and StudentAid.gov.



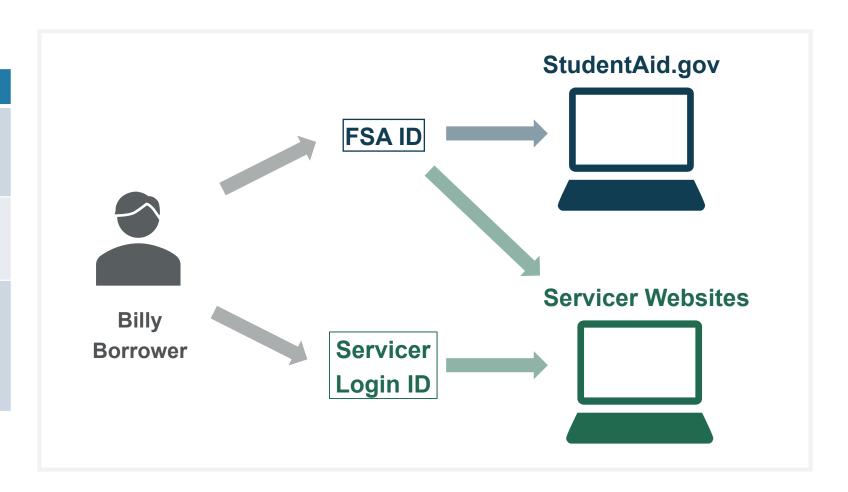
LOGIN: SSO TRANSITION PERIOD

Dual Authentication Period

Borrowers can use their FSA ID to access StudentAid.gov and their servicer's website.

If borrowers log in using their Servicer Login ID they can **only access their servicer website**.

Borrowers must set up or recover their FSA ID prior to the end of the Dual Authentication Period to avoid a disruption in account access.



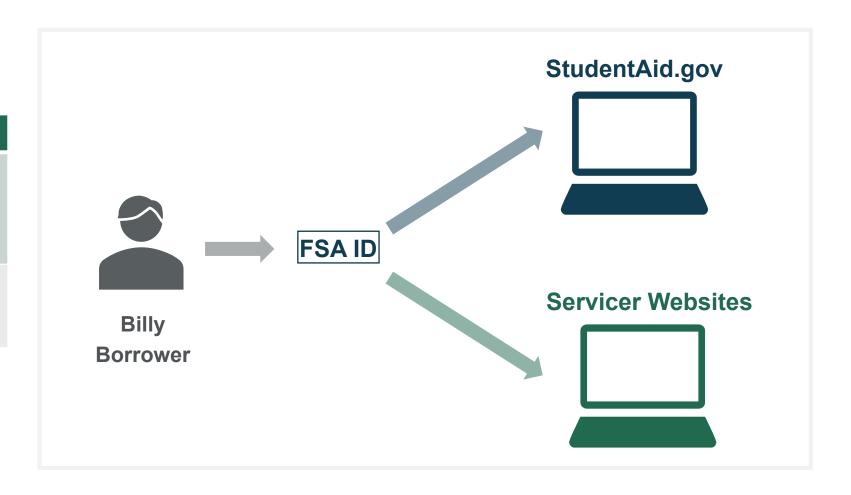
LOGIN: SINGLE SIGN-ON

Single Sign-On (SSO)

Borrowers still use their servicer's website to manage repayment.

More tools and forms are available on StudentAid.gov.

Borrowers **use the FSA ID** to log into both their servicer website and StudentAid.gov.

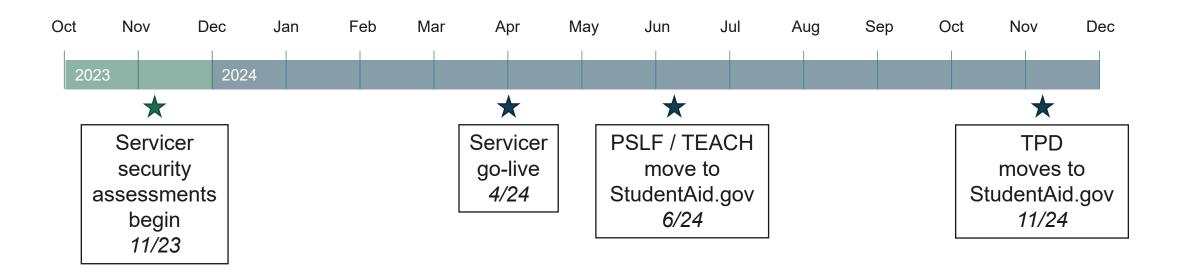




IMPLEMENTATION SCHEDULE



USDS IMPLEMENTATION TIMELINE



FSA is finalizing the timing of the single sign-on transition period. Borrowers will receive numerous communications from servicers and FSA.



QUESTIONS?

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